

The CAS logo features the letters 'CAS' in a bold, white, sans-serif font. A red swoosh underline is positioned beneath the 'A' and 'S'.The ATA logo consists of the letters 'ATA' in a stylized, yellow, outlined font.

Flexibility for Success: Certified Aviation Services and ATA Find the Right Mix

In the past six years, ATA has continued to trust Certified Aviation Services with their line and heavy maintenance needs. Originally ATA contacted Certified Aviation Services to take over their line maintenance needs when the local vendor exited the market. With a growing presence in Phoenix, CAS immediately cultivated a team to handle ATA's line maintenance needs. The result was maintenance on-time performance of 98.7% after the first two years, up from 97.4% from the year before CAS handled their line maintenance.

The business decision to close down ATA's Indianapolis hub reflected the carrier's changing market and re-

duced volume at that location. The decision to outsource the majority of their Boeing 757 line maintenance to the west coast was largely influenced by the quality maintenance partnership CAS had provided in Phoenix. ATA was able to recognize the benefits of a comprehensive maintenance network solution with a flexible labor pool by partnering with CAS. Certified Aviation Services' guaranteed staffing at multiple locations allowed the carrier to trust their flights will have scheduled maintenance without having to carry the full-time in-house labor costs.

In early 2007 when ATA decided to move their L-1011 heavy maintenance from Dubai to a domestic vendor,

the CAS hangar in Southern California provided the resources needed to quickly and effectively manage the work. The first Heavy Service Check (H-Check) was turned around on-time and on-budget. Over the course of 2007, CAS turned around four more H-Checks within deadline and worked with ATA to troubleshoot and fix issues within the acceptable scope of the projects.

By utilizing CAS Dedicated Service Teams in PHX, LAS and ONT, ATA is able to recognize cost-efficiencies on light to medium work on their Boeing 757 fleet over the cost of more expensive in-house labor in these locations. ATA has an average fleet age more than three times¹ that of most other low cost carriers and yet reports one of the lowest maintenance cost per available seat mile (CASM) of the industry². Routine, scheduled and quality maintenance is a key factor in this cost equation and CAS is proud to continually provide those services.

Certified Aviation Services' nationwide network has also uniquely benefited ATA with our flexibility. CAS' Go-Team is a fast-response team leveraging our network of over 200 quality A&P Mechanics. Our ability to quickly and efficiently dispatch mechanics to any location or even accompany charter planes allows ATA to maximize their aircraft in different locations and regions with quick and safe maintenance turn-around. The CAS Go-Team has suc-

cessfully managed time-sensitive AOG (Aircraft On Ground) maintenance and aircraft recovery, sending a team as far as Budapest to keep an ATA plane in the air.

ATA and CAS have been maintenance partners for over six years, allowing ATA to continue to maximize their



flexibility in labor, expenses and time performance to improve their business. CAS mechanics provide great scheduling and time flexibility as well as superior trouble-shooting capabilities, allowing ATA to focus on servicing their customers while knowing CAS is servicing their fleet. The ongoing relationship between ATA and the experienced Certified Aviation Services allows ATA to be confident their planes are receiving the highest quality maintenance when and where they need it and the ATA commitment to their customers is being met.

1. ATA Average Fleet in service as of February 2008 age is 15.33 years. Source: MRO Prospector Database—Aviation Week
2. ATA reports 2006 Average Maintenance CASM \$0.68 and 2007 Average Maintenance CASM (Q1-Q3'07) \$0.68. Source: Aviation Week U.S. Carriers Maintenance Expense Report Issued Quarterly